



TOEIC® B2

LISTENING AND READING

R E V I S E D

Sample Test

FREE OF CHARGE

LISTENING TEST

In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

PART 1

Directions: For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.

Example

Sample Answer

- (A) (B) (C) (D)



Statement (C), “They’re working at their desks.” is the best description of the picture, so you should select answer (C) and mark it on your answer sheet.

1.



2.



GO ON TO THE NEXT PAGE ➔

3.



4.



5.



6.



GO ON TO THE NEXT PAGE ➔

PART 2

Directions: You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter A, B, or C, on your answer sheet.

7. Mark your answer on your answer sheet.
8. Mark your answer on your answer sheet.
9. Mark your answer on your answer sheet.
10. Mark your answer on your answer sheet.
11. Mark your answer on your answer sheet.
12. Mark your answer on your answer sheet.
13. Mark your answer on your answer sheet.
14. Mark your answer on your answer sheet.
15. Mark your answer on your answer sheet.
16. Mark your answer on your answer sheet.
17. Mark your answer on your answer sheet.
18. Mark your answer on your answer sheet.
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20. Mark your answer on your answer sheet.
21. Mark your answer on your answer sheet.
22. Mark your answer on your answer sheet.
23. Mark your answer on your answer sheet.
24. Mark your answer on your answer sheet.
25. Mark your answer on your answer sheet.
26. Mark your answer on your answer sheet.
27. Mark your answer on your answer sheet.
28. Mark your answer on your answer sheet.
29. Mark your answer on your answer sheet.
30. Mark your answer on your answer sheet.
31. Mark your answer on your answer sheet.

PART 3

Directions: You will hear some conversations between two or more people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

32. What was the woman supposed to do?

- (A) Sign a contract
- (B) Send a document
- (C) Contact her legal team
- (D) Answer the man's e-mail

33. What does the man imply?

- (A) He expects to be paid within a few weeks.
- (B) He has been having problems with his e-mail.
- (C) He wants to begin the work as soon as possible.
- (D) He is unhappy that the work is taking a long time.

34. What does the woman offer to do?

- (A) Change the start date
- (B) Re-send the document
- (C) Talk to the man in person
- (D) Call someone in her company

35. What does the woman want the man to do?

- (A) Check a website
- (B) Speak with a customer
- (C) Choose someone to do a job
- (D) Give his opinion about some work

36. What does the man say he was planning to do?

- (A) Send an e-mail
- (B) Talk to his boss
- (C) Meet with the bank people
- (D) Make some design changes

37. What does the man find out about the woman?

- (A) She agrees with him.
- (B) She does not understand what he means.
- (C) She wants to meet with him after lunch.
- (D) She would like him to look at the work again.

38. Who is the man talking about?

- (A) A teacher
- (B) His former manager
- (C) A college classmate
- (D) His current assistant

39. What has the man been doing?

- (A) Applying for a job
- (B) Looking at job applications
- (C) Reading social media posts
- (D) Talking with a sales manager

40. What does the woman suggest that the man do?

- (A) Update his CV
 - (B) Set up an interview
 - (C) Review a company policy
 - (D) Follow his manager's advice
-

41. What are the speakers mainly discussing?

- (A) Their plans to go shopping
- (B) Where they prefer to go shopping
- (C) How much their neighborhood has changed
- (D) A new shopping center in their neighborhood

42. What do the speakers imply about State Street?

- (A) It has many nice shops.
- (B) It has historic architecture.
- (C) It is located in an expensive neighborhood.
- (D) It is one of the city's busiest shopping streets.

43. What does the woman mean when she says, "But it's still a lot of big stores coming into a neighborhood with a lot of small shops."

- (A) Small shops might lose customers.
- (B) Big stores are good for the neighborhood.
- (C) Too many big stores have opened recently.
- (D) Small shops are more popular than big stores.

44. What did the man find out about the gym?
- (A) It is not accepting any more new members.
 - (B) He will have to pay more to join than he thought.
 - (C) He will have to sign a one-year contract to join it.
 - (D) It costs more to join than the community center does.

45. What does the man say about the community center?
- (A) It costs \$50 to join.
 - (B) It has new equipment.
 - (C) It is close to where he lives.
 - (D) It is offering a discount to join.

46. What does the woman suggest that the man try to do?
- (A) Join her gym
 - (B) Find a different gym
 - (C) End his gym membership
 - (D) Get to the gym earlier in the day
-

47. What is the man's complaint about his computer?
- (A) It is making a strange sound.
 - (B) The screen is too dark.
 - (C) It will not connect to the Internet.
 - (D) The screen will not stay turned on.

48. What does the woman say about the man's computer?
- (A) It will take about an hour to repair it.
 - (B) It might have to be repaired at the shop.
 - (C) Repairing it might require an expensive part.
 - (D) Replacing it will be cheaper than repairing it.

49. What is indicated about the man?
- (A) He depends on his computer for his work.
 - (B) He thought his computer would be easier to fix.
 - (C) He thinks replacing the computer is the better plan.
 - (D) He has had the same problem with his computer before.
-

50. What is indicated about the woman?
- (A) She has a problem with a tooth.
 - (B) She wants to change her appointment time.
 - (C) She is returning a call from her dentist's office.
 - (D) She has not seen her dentist in more than a year.

51. What does the woman imply when she says, "This Tuesday?"
- (A) She cannot see the dentist on Tuesday.
 - (B) She has not understood what the man said.
 - (C) She is surprised the dentist can see her so soon.
 - (D) She wants to know if a Tuesday appointment is possible.

52. What is implied about the dentist?
- (A) He knows Ms. Miller well.
 - (B) He will be on vacation next month.
 - (C) His appointment schedule is often full.
 - (D) He only sees patients in the afternoons.
-

53. In what industry do the speakers probably work?
- (A) Advertising
 - (B) Theater
 - (C) Banking
 - (D) Fashion

54. What is indicated about the two men?
- (A) They are meeting for the first time.
 - (B) They have worked together in the past.
 - (C) They will make a presentation together.
 - (D) They will be working on different teams.

55. What does the woman say she wants to avoid?
- (A) Controlling how the men do their work
 - (B) Having too many people on each team
 - (C) Spending a lot of time in meetings
 - (D) Finishing the project late
-

56. Why does the man say he wants to quit his current job?

- (A) He has been working too hard.
- (B) He is not making enough money.
- (C) He wants to spend more time with his family.
- (D) He has been in the same position for several years.

57. What does the woman imply about the man's decision?

- (A) She was not expecting it.
- (B) She thinks it is a mistake.
- (C) She is not surprised to hear it.
- (D) She spoke with him about it earlier.

58. What will the man do?

- (A) Become a teacher
- (B) Ask for a pay increase
- (C) Take a job with another school
- (D) Return to work after a short break

59. What is the man's concern about the coat?

- (A) It will lose its color when it is cleaned.
- (B) The color does not look good on him.
- (C) It will get smaller when it is washed.
- (D) The material will not last a long time.

60. What advice does the woman give the man?

- (A) Buy a larger coat
- (B) Talk to a salesperson
- (C) Wash the coat by hand
- (D) Get the coat cleaned professionally

61. What does the man decide to do?

- (A) Look at a different coat
- (B) Buy the coat
- (C) Take more time to decide
- (D) Go to another store

62. Why is the man concerned?

- (A) His taxi is late.
- (B) His flight has been canceled.
- (C) The hotel cannot find his reservation.
- (D) His hotel room has not been cleaned.

63. What does the woman blame the issue on?

- (A) A computer error
- (B) Construction work
- (C) A data entry mistake
- (D) A communication problem

64. What will the man do?

- (A) Take a later flight
- (B) Wait outside
- (C) Move to a different room
- (D) Talk with the hotel manager

THE ORPHEUM THEATER**\$7 until 6 p.m.; \$9 evenings****Movies and Movie Times**

The Fang	4:15, 6:50, 9:25
Alpha Zero	4:00, 6:20, 8:40
Calling All Bears	4:30, 7:00, 9:30
Under the Stars	5:00, 7:25, 9:50

65. What kind of film does the woman say she would like to see?

- (A) Action
- (B) Drama
- (C) Horror
- (D) Comedy

66. What does the woman say about the film she suggests?

- (A) She thinks the man would enjoy it.
- (B) It stars one of her favorite actresses.
- (C) She has heard good reviews about it.
- (D) It is the only film she can get to on time.

67. Look at the graphic. When is the movie they will see?

- (A) 4:00
- (B) 4:15
- (C) 4:30
- (D) 5:00

BILLING STATEMENT**Patriot Gas Services Co.****VANESSA BLOOM**

Account Number:	989-239-011
Statement date:	October 25, 20--

ACCOUNT SUMMARY

Previous amount due	\$87.17
5% late fee	\$4.36
Total current charges	\$83.97

Amount due	\$175.50
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To avoid a 5% late fee, payment must be received by November 28, 20--

68. What does the woman say she did?

- (A) Paid her bill online
- (B) Forgot to pay her bill
- (C) Paid too much last month
- (D) Paid her previous bill on time

69. What does the man want to know?

- (A) How much the woman paid
- (B) How much the woman is going to pay
- (C) When the woman's payment was made
- (D) When the woman will make a payment

70. Look at the graphic. How much will the woman pay?

- (A) \$4.36
- (B) \$83.97
- (C) \$87.17
- (D) \$175.50

PART 4

Directions: You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C) or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

71. What is mentioned about the accident?

- (A) It was caused by workers.
- (B) It happened early in the morning.
- (C) It was started by a careless driver.
- (D) It damaged a large part of the road.

72. How long is the motorway expected to be closed?

- (A) An hour
- (B) A day
- (C) A week
- (D) A month

73. What does the speaker imply about the event?

- (A) It delayed a sporting event.
- (B) It has happened there before.
- (C) It could have been more serious.
- (D) It required closing several other roads.

74. What is the speaker explaining how to do?

- (A) Install software
- (B) Search for a website
- (C) Copy and paste pictures
- (D) Edit digital photographs

75. What does the speaker say to use first?

- (A) A mouse
- (B) A keyboard
- (C) The Help menu
- (D) The Print button

76. What is the speaker probably doing while she is talking?

- (A) Reading from a book
- (B) Working at a computer
- (C) Watching someone work
- (D) Writing down instructions

77. What does the speaker imply about Kate Jones?

- (A) She often writes about children.
- (B) She is a popular public speaker.
- (C) She started a successful company.
- (D) She gives speeches all over the world.

78. What does the speaker say Kate Jones did?

- (A) Ran a successful bank
- (B) Wrote a best-selling book
- (C) Won an international prize
- (D) Opened a children's school

79. Why does the speaker say, "So, she's not only about achieving success...but sharing it."

- (A) To introduce the topic of her talk
- (B) To explain how she became successful
- (C) To offer an opinion about her personality
- (D) To give an example of why she is famous

80. What information does the speaker provide to tour-takers?

- (A) The cost of the tour
- (B) The time the tour begins
- (C) The approximate distance the tour will cover
- (D) The historical importance of the sites they will see

81. What does the speaker suggest that tour-takers do?

- (A) Prepare for wet weather
- (B) Take lots of photographs
- (C) Wear comfortable shoes
- (D) Stay close together on the walk

82. What is the first stop on the tour?

- (A) A market
- (B) A garden
- (C) A bridge
- (D) A bakery

83. Why has the woman called Jeff?

- (A) To tell him about a job opportunity
- (B) To change the date of his interview
- (C) To give him details about a job he applied for
- (D) To get information about the services he offers

84. What does the woman imply about Jeff?

- (A) He is good friends with her brother.
- (B) He has been looking for work a long time.
- (C) He has experience as a professional driver.
- (D) He was recommended to her by her brother.

85. What does the woman suggest that Jeff do?

- (A) Apply for the job right away
 - (B) Contact her brother directly
 - (C) Prepare for a long interview
 - (D) Bring his license to the interview
-

86. What happened at the previous meeting?

- (A) A building contract was signed
- (B) A building company was chosen
- (C) A building location was selected
- (D) A building project was approved

87. What does the speaker suggest doing in Building F?

- (A) Adding parking spaces
- (B) Building a larger conference room
- (C) Increasing the size of the bathroom
- (D) Adding a door to the reception area

88. What will the speaker probably discuss next?

- (A) Why the project is necessary
 - (B) What changes the project needs
 - (C) How much the project will cost
 - (D) Who will be in charge of the project
-

89. What does the speaker imply about the copy machines?

- (A) They cost a lot to repair.
- (B) They are several years old.
- (C) They were replaced recently.
- (D) They make poor quality copies.

90. What does the speaker say his audience should do?

- (A) Check with the librarian before using the copier
- (B) Use the copier at the bookstore for the best copies
- (C) Report any problems with the copiers immediately
- (D) Bring enough coins to pay for the copies they make

91. What does the speaker mean when he says, “I know...this probably isn’t what you expected..”

- (A) The copy machines should be cheaper.
 - (B) The library needs more copy machines.
 - (C) The copy machines are not easy to use.
 - (D) The library should have better copy machines.
-

92. When does the sale probably occur?

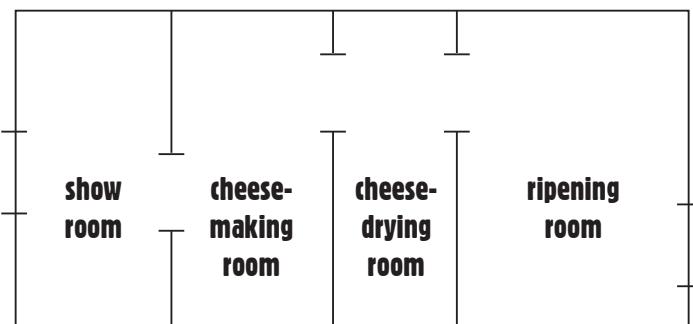
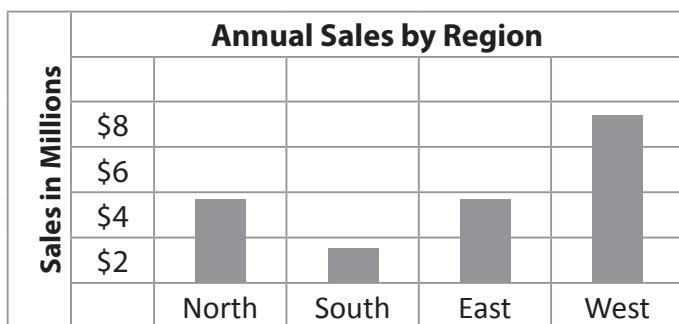
- (A) In fall
- (B) In spring
- (C) In winter
- (D) In summer

93. What is mentioned about the sale?

- (A) It is for today only.
- (B) It is going on all week.
- (C) It lasts through the weekend.
- (D) It will end when everything is sold.

94. Why does the speaker say, “And how about some nice warm socks to go with that footwear?”

- (A) To recommend a brand of socks
 - (B) To encourage customers to buy socks
 - (C) To tell customers where to find footwear
 - (D) To remind customers that footwear is on sale
-



95. What does the speaker say about the company's national sales?

- (A) They have been good.
- (B) They will probably go up.
- (C) They have been rising slowly.
- (D) They were less than expected.

96. Look at the graphic. In which region does the speaker probably work?

- (A) North
- (B) South
- (C) East
- (D) West

97. What does the speaker imply about salespeople in her region?

- (A) They will have more duties in the office.
 - (B) They will need to travel longer distances.
 - (C) They will have more managers to report to.
 - (D) They will need to become more independent.
-

98. Who is the man probably speaking to?

- (A) Reporters
- (B) Employees
- (C) New clients
- (D) Food inspectors

99. What does the speaker ask his audience to do?

- (A) Stay together
- (B) Wash their hands
- (C) Cover their shoes
- (D) Keep doors closed

100. Look at the graphic. Which room will the group go to next?

- (A) The show room
 - (B) The cheese-making room
 - (C) The cheese-drying room
 - (D) The ripening room
-

This is the end of the Listening test. Turn to Part 5 in your test book.

READING TEST

In the Reading test, you will read a variety of texts and answer several different types of reading comprehension questions. The entire Reading test will last 75 minutes. There are three parts, and directions are given for each part. You are encouraged to answer as many questions as possible within the time allowed.

You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

PART 5

Directions: A word or phrase is missing in each of the sentences below. Four answer choices are given below each sentence. Select the best answer to complete the sentence. Then mark (A), (B), (C), or (D) on your answer sheet.

101. The office ----- all next week.

- (A) closed
- (B) was closed
- (C) will be closed
- (D) has been closed

106. ----- costs is one of our most important goals.

- (A) Reduce
- (B) Reduces
- (C) Reducing
- (D) Reduction

102. The company is ----- in London.

- (A) based
- (B) started
- (C) worked
- (D) released

107. Many car engines will not start in cold -----.

- (A) climate
- (B) weather
- (C) condition
- (D) temperature

103. This e-mail ----- your reservation.

- (A) confirms
- (B) to confirm
- (C) confirming
- (D) confirmations

108. Last month, sales ----- by more than 10%.

- (A) fell
- (B) fallen
- (C) fell over
- (D) fall down

104. John is ----- the four brothers.

- (A) youngest
- (B) younger of
- (C) the younger
- (D) the youngest of

109. Most students ----- smaller classes to larger ones.

- (A) take
- (B) study
- (C) prefer
- (D) choose

105. The tourist season ----- at the end of April.

- (A) begins
- (B) to begin
- (C) has begun
- (D) beginning

110. On Monday, the city made ----- in public illegal.
- (A) smoke
 - (B) smoked
 - (C) smoking
 - (D) to smoke
111. About 60% of the hotel's ----- are business travelers.
- (A) guests
 - (B) rooms
 - (C) tourists
 - (D) vacations
112. The report is due ----- no later than 5:00 p.m. today.
- (A) by
 - (B) on
 - (C) to
 - (D) for
113. Payments ----- received within 30 days of delivery.
- (A) has to
 - (B) should
 - (C) must be
 - (D) had better
114. The project ----- at least \$1.2 million to complete.
- (A) will cost
 - (B) has a price
 - (C) has charged
 - (D) is an expense
115. Our travel arrangements were made ----- in advance.
- (A) week
 - (B) weeks
 - (C) weekly
 - (D) weekend
116. The party ----- were sent out to everyone yesterday.
- (A) festivals
 - (B) surprises
 - (C) invitations
 - (D) celebrations
117. Over two hundred teachers ----- this year's annual convention.
- (A) went
 - (B) came
 - (C) appeared
 - (D) attended
118. The equipment can be operated at temperatures well ----- freezing.
- (A) down
 - (B) below
 - (C) within
 - (D) behind
119. On -----, Americans will change careers five times during their lives.
- (A) usual
 - (B) normal
 - (C) average
 - (D) ordinary
120. The meeting ----- in the conference room on the second floor.
- (A) take place
 - (B) to take place
 - (C) takes the place
 - (D) will take place
121. A lack of spare parts means that the repairs ----- by about a week.
- (A) delays
 - (B) delaying
 - (C) is a delay
 - (D) will be delayed
122. ----- the storm, the city has decided that schools will be closed tomorrow.
- (A) While
 - (B) Due to
 - (C) Because
 - (D) Although

123. The new rules ----- only to employees who were hired after January 1st.

- (A) fit
- (B) work
- (C) affect
- (D) apply

124. Residents list limited parking in the town center among ----- top complaints.

- (A) his
- (B) its
- (C) our
- (D) their

125. She was going to go to the presentation, but ----- her mind at the last minute.

- (A) changes
- (B) changed
- (C) was changing
- (D) has been changed

126. The city's website offers useful information ----- how to start and run a small business.

- (A) in
- (B) about
- (C) along
- (D) upon

127. The company said that as a ----- of the recent tax increase, it will have to raise its prices.

- (A) cause
- (B) result
- (C) problem
- (D) difficulty

128. Please leave enough time at the end of your presentation to take questions from the -----.

- (A) meeting
- (B) audience
- (C) interview
- (D) information

129. On this project Mr. Flynn's ----- include being both the project manager, and the head engineer.

- (A) roles
- (B) points
- (C) values
- (D) works

130. Most students said they liked the teacher and found the class -----, but they disliked the textbook.

- (A) interest
- (B) interests
- (C) interested
- (D) interesting

PART 6

Directions: Read the texts that follow. A word, phrase, or sentence is missing in parts of each text. Four answer choices for each question are given below the text. Select the best answer to complete the text. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 131-134 refer to the following job advertisement..

Communications Expert Needed

Green World, an environmental group, is looking for a Communications Expert. The position ----- writing **131.** speeches and newsletters, updating a blog, and handling all communication with the news media. A secondary duty will be to research public opinion about a wide variety of environmental ----- **132.** The position reports directly to the Director of Communications.

Candidates should have a degree in communications or media studies, and excellent speaking and writing skills. To -----, please e-mail a resume or CV and a cover letter to jobs@greenworld.org before **133.** June 30. ----- **134.**

- 131.** (A) needs
(B) works
(C) employs
(D) involves

- 133.** (A) hire
(B) join
(C) apply
(D) request

- 132.** (A) issues
(B) types
(C) reasons
(D) thoughts

- 134.** (A) Thank you for the interview.
(B) Your application has been accepted.
(C) Please also include a brief example of your writing.
(D) You may be interested to know about the salary and benefits.

Questions 135-138 refer to the following e-mail..

To:	ed_franklin@topautos.com
From:	service@specialtyparts.com
Date:	Aug 1
Subject:	Order # 7493256 has shipped
Attachments:	invoice.docx

Dear Mr. Franklin,

We would like ----- you that your order (#7493256) has been shipped by Fast Post Courier Service. **135.**

The ----- delivery date is August 3rd. You can track your package on the Fast Post web site. **136.**

Your tracking ID is 48896974.

Our invoice in the amount of \$5,291 is ----- to this e-mail. Payment is due within 30 days. ----- . **137.** **138.**

Sincerely,

Susan Fowler
Customer Service Representative
Specialty Parts

- 135.** (A) advises
(B) advised
(C) to advise
(D) is advising

- 137.** (A) noted
(B) charged
(C) attached
(D) included

- 136.** (A) expect
(B) expects
(C) expected
(D) expecting

- 138.** (A) Thank you for sending our order so quickly.
(B) Your order will be sent as soon as we receive payment.
(C) Please feel free to contact me if I can be of further service.
(D) We apologize for being unable to complete your order at this time.

Questions 139-142 refer to the following notice.

Welcome to Red Cedar Park

Every year, more than 250,000 people ----- Red Cedar Park. ----- .
139. 140.

Please help us keep the Park in its natural ----- by walking only on marked paths, leaving pets at
141. home, and taking out all your trash when you leave. Camping is allowed only in designated areas. Fires
are not ----- .
142.

139. (A) go
(B) visit
(C) play
(D) vacation

141. (A) way
(B) area
(C) style
(D) condition

140. (A) It is the largest tree in the state, and is estimated to be more than a thousand years old.
(B) It is important to remember that bears and other dangerous wild animals also live there.
(C) Many people blame the problem on a recently built road that cuts through the middle of the Park.
(D) They come to enjoy the fresh air, and see the many kinds of birds, wild animals, insects, and plants that live here.

142. (A) permit
(B) permits
(C) permitted
(D) permission

GO ON TO THE NEXT PAGE ➔

Questions 143- 146 refer to the following article.

Sales of New Homes Down

Sales of new homes ----- in November by the largest amount in three years, according to a Housing
143.

Department report released on Friday.

The report noted that 1.5 million single-family homes ----- last month, a 7 percent drop from last year.
144.

----- . Clear signs of the problem began to ----- in early spring, when sales in many of the nation's
145. **146.**

largest markets started to slow down.

- 143.** (A) drop
(B) drops
(C) a drop
(D) dropped

- 144.** (A) sells
(B) selling
(C) were sold
(D) have been sold

- 145.** (A) Most of the homes were sold.
(B) Nobody had any idea this would happen.
(C) The news was not much of a surprise, though.
(D) The sale was much larger than had been expected.

- 146.** (A) be
(B) look
(C) show
(D) notice

PART 7

Directions: In this part you will read a selection of texts, such as magazine and newspaper articles, e-mails, and instant messages. Each text or set of texts is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 147-148 refer to the following recipe.

Vegetable Pasta**Ingredients**

500 grams pasta
Olive oil, about 30 ml, for frying
2 onions, chopped
1 zucchini, sliced
3 cloves garlic, crushed
4 broccoli florets, chopped
4 sundried tomatoes, sliced
1-2 fresh basil leaves, torn into small pieces
Salt and pepper to taste

Directions

Boil the pasta until done, about 10 minutes. While the pasta is boiling, make the sauce. Add about 30 ml of olive oil to a large frying pan. Gently fry the onions and zucchini in the oil for about two minutes. Add the garlic, broccoli, and tomatoes, and cook for about five minutes more. Add salt and pepper, if needed. When the pasta is done, drain it and cover with the sauce. Top with the basil, and serve.

147. What is mentioned about broccoli?

- (A) It should be as fresh as possible.
- (B) It needs to be washed before cooking.
- (C) It needs to be boiled before adding to the sauce.
- (D) It should be fried with the garlic and tomatoes.

148. When is the basil added?

- (A) Just before serving
- (B) When the onions are added
- (C) At the same time as the tomatoes
- (D) As soon as the pasta begins to boil

Questions 149-150 refer to the following announcement.

Donny Ray Williams to Open Shows for Rose Dreams Band

Country singer Donny Ray Williams will open ten shows for the Rose Dreams Band this June. Cities include Memphis, TN (three nights); Nashville, TN (two nights); Chattanooga, TN; Knoxville, TN; Asheville, NC; and Charlotte, NC (two nights).

Williams recently completed a month-long tour across the country with award-winning guitarist Dwight Chapman. Williams recently signed a recording contract with Southern Records, and will release his first album for the label later this summer. Chapman has several shows scheduled in Florida in July.

149. What is probably true about the show in Knoxville?

- (A) It is on a Friday night.
- (B) It is for one night only.
- (C) It is the last show on the tour.
- (D) It is the only one with the Rose Dream Band.

150. What is mentioned about Donny Ray Williams?

- (A) His band has a new guitarist.
- (B) He is touring with Dwight Chapman.
- (C) He will play several shows in Florida.
- (D) His album will be available later in the year.

Questions 151-152 refer to the following newsletter.

DOWNTOWN PUBLIC LIBRARY Monthly Newsletter

The Downtown Public Library has had its one millionth visitor!

On September 10th, Ms. Stavroula Catsouli became the one millionth person to use the library. Ms. Catsouli is an exchange student from Thessaloniki, Greece, here studying opera at the Haydn School of Music. She visited the library to research Jacopo Peri, an Italian composer who is often credited as having written the first opera. Ms. Catsouli borrowed three books about Peri's life and his operas, and became our one millionth visitor.

Ms. Catsouli received a \$50 gift certificate for the Library Bookstore.

151. What is implied about Ms. Catsouli's visit?

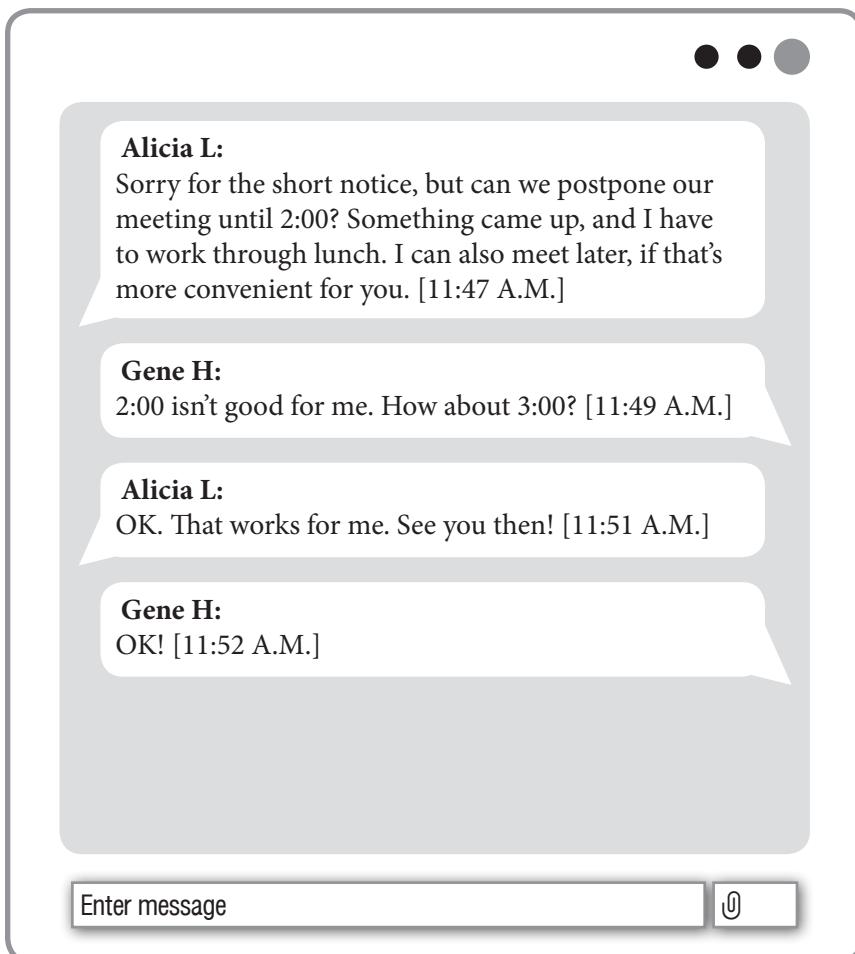
- (A) It required a lot of planning.
- (B) It involved traveling to Greece.
- (C) It was a historic event for the library.
- (D) It was paid for by the Hayden School of Music.

152. What is mentioned about Jacopo Peri?

- (A) He wrote several operas.
- (B) He wrote many books about opera.
- (C) He is attending the Haydn School of Music.
- (D) He is a music teacher at the Hayden School of Music.

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Questions 153-154 refer to the following text message chain.



153. Why does Alicia contact Gene?

- (A) To arrange to meet for lunch
- (B) To change the time of a meeting
- (C) To ask about the reason for a meeting
- (D) To find out what time a meeting was planned for

154. At 11:51 A.M., what does Alicia most likely mean when she writes, "That works for me"?

- (A) She has changed her plans.
- (B) She still has a lot of work to do.
- (C) She agrees with Gene's suggestion.
- (D) She is looking forward to working with Gene.

Questions 155-157 refer to the following article.

Most Workers Would Rather Not Be The Boss

Managers who are worried about employees taking their jobs should relax. — [1] —. A recent questionnaire showed that 70 percent of workers would rather not be in charge. In addition, 65 percent said that they probably would not be a better boss than their current manager is. — [2] —.

The questionnaire was given by ProSource, a company that helps businesses hire managers and other professionals. — [3] —. The questionnaire was given to 1,000 men and women 18 years of age or older who have professional jobs. — [4] —.

Employees were asked:

1. “Would you like to have your boss’s job?”

Answers:

No	70%
Yes	25%
Don’t know	5%

2. “Do you think you would be a better boss than your current boss is?”

Answers:

No	65%
Yes	30%
Don’t know	5%

155. What percentage of workers feels their current boss is a better boss than they could be?

(A) 25
(B) 30
(C) 65
(D) 70

156. What is noted about the questionnaire?

(A) It was taken only by managers.
(B) It was taken by 1,000 workers.
(C) It was taken by ProSource employees.
(D) It was taken by people hired in the last 18 months.

157. In which of the positions marked [1], [2], [3], and [4] does the following sentence best belong?

“This suggests that most employees would not welcome a promotion to a position that included increased duties and responsibilities.”

(A) [1]
(B) [2]
(C) [3]
(D) [4]

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Questions 158-160 refer to the following weather forecast.

Local Weather Forecast

- Today:** Mostly cloudy skies. High near -2C. Light winds from the southwest.
- Tonight:** Mostly cloudy skies. Low near -9C. Winds from the southwest at 8 to 10 kph.
- Tomorrow:** Partly cloudy. High 3. Low -5. Winds from the northwest at 8 to 10 kph.
- Thursday:** Partly cloudy. Highs around 5 and lows near -7.
- Friday:** Mostly cloudy skies. Highs near 5 and lows about -1.
- Saturday:** Showers. Highs about 6 and lows near -2.

158. On which day is some rain expected?

- (A) Thursday
- (B) Friday
- (C) Saturday
- (D) Sunday

160. On which day was the forecast probably published?

- (A) Monday
- (B) Tuesday
- (C) Wednesday
- (D) Thursday

159. What is the warmest expected temperature for the period shown?

- (A) 5
- (B) 6
- (C) 8
- (D) 10

Questions 161-163 refer to the following article.

Swiss Watchmakers On Time

ZURICH (January 10) — More than half of office workers at a watch factory set their watches to the second, and many give themselves a few extra minutes, according to a new study.

The study, by a famous watchmaker in Switzerland, also suggested that female employees are more concerned about being on time than male employees are.

The watchmaker asked 500 of its office workers in the Swiss city of Zurich about their watch habits, and

found that 53 percent said they set their watches to the second and 41 percent said they set them at least two minutes fast.

Women were more likely than men to add a little more time. Fifty-five percent of the women said they set their watches forward – by an average of 2.5 minutes – but only 32 percent of men said they do the same.

The study also found that the typical office worker at the company owns an average of 3.7 watches.

161. The word “concerned” in paragraph 2, line 4, is closest in meaning to

(A) upset
(B) afraid
(C) worried
(D) comfortable

162. What is implied about the watches of most of the women involved in the study?

(A) They are worn on the left arm.
(B) They are set ahead of the correct time.
(C) They were made in the factory where the women work.
(D) They are smaller than the watches worn by most of the men.

163. What is indicated about the study?

(A) It took almost 2.5 years to complete.
(B) It compared watch habits in different Swiss cities.
(C) It was carried out by a company that makes watches.
(D) Its main goal was to find out how often people wear watches.

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Questions 164-167 refer to the following text message chain.



Elena E. Hi all, slight problem. Another group has already signed up to use the conference room on Wednesday at 9:00 A.M. They have it until 10:30. I guess our options are either reschedule or find somewhere else. Thoughts? [2:35 P.M.]

Yoshi M. I'm available at 10:30. [2:37 P.M.]

Elena E. Me too. Raul? Sylvia? Can you make it then? [2:38 P.M.]

Raul R. I'm in another meeting at 11:00, so can't do 10:30. I'm free at 1:00 though. [2:39 P.M.]

Sylvia P. Sorry, can't make 10:30. Not free again until 1:30. Anytime after that is good for me. [2:40 P.M.]

Yoshi M. Can we meet in the library? [2:42 P.M.]

Elena E. Good idea. I'll check. [2:44 P.M.]

Elena E. OK, the library is available all day Wednesday. Let's meet there at 9:00. [2:55 P.M.]

Sylvia P. Sounds good. [2:58 P.M.]

Raul R. Great. See you there! [2:59 P.M.]

Yoshi M. OK. Thanks Elena. [3:01 P.M.]

Elena E. Thanks everyone. See you Wednesday morning! [3:03 P.M.]

Enter message



- 164.** According to Elena, what is the problem?
- (A) The conference room is already booked.
 - (B) Yoshi will be unable to attend the meeting.
 - (C) Raul and Sylvia are attending a conference.
 - (D) She has another meeting scheduled for the same time.
- 165.** How does Elena reply to Yoshi's meeting time suggestion?
- (A) By accepting it.
 - (B) By politely saying no.
 - (C) By suggesting a later time.
 - (D) By offering to meet him sooner.

- 166.** At 2:44 P.M., what does Elena mean when she writes, "I'll check"?
- (A) She will find out who else will be at the meeting.
 - (B) She might not be able to stay until the end of the meeting.
 - (C) She is going to see whether meeting in the library is possible.
 - (D) She is not sure that Raul and Sylvia have been invited to the meeting.
- 167.** When will the meeting take place?
- (A) At 9:00 A.M.
 - (B) At 10:30 A.M.
 - (C) At 1:00 P.M.
 - (D) At 1:30 P.M.

Questions 168-171 refer to the following e-mail.

From:	Yolanda Perez <y_perez@toptech.com>
To:	Lars Voss <l_voss@toptech.com>
Date:	November 4, 20 – 11:56:29 A.M.
Subject:	Inventory

Hi Lars,

— [1] —. At our meeting this morning, you asked me to make a list of any office supplies that we're running out of and that need to be ordered. — [2] —. I've checked our inventory, and here are all the items that we're currently low on – meaning we have fewer than 5 in stock. I've also included the product IDs and the cost for each item.

If you'd like, I can take care of ordering more. — [3] —. If we get our order in today before 3:00, it should be delivered Thursday morning. — [4] —.

Please feel free to contact me if you have any questions.

Yolanda Perez

Product ID	Product Description	Cost (each)	# In Stock
4350	Terex Copier Paper (500 sheets)	\$8.95	2
6214	CopyTrue Printer Ink (black)	\$29.95	1
6215	CopyTrue Printer Ink (color)	\$31.95	4
7927	ClearBrite Monitor Cleaners (100 wipes)	\$24.95	3

168. What did Mr. Voss ask Ms. Perez to do?

- (A) Arrange for an order to be paid for
- (B) Have an order delivered to his office
- (C) Check the cost of some office supplies
- (D) Find out which items the company should order

169. In which of the positions marked [1], [2], [3], and [4] does the following sentence best belong?

"Just let me know how many of each you'd like me to order."

- (A) [1]
- (B) [2]
- (C) [3]
- (D) [4]

170. What is true about the ClearBrite Monitor Cleaners?

- (A) They cost \$24.95.
- (B) There are 100 left in stock.
- (C) There are none currently available.
- (D) They were ordered on November 4th.

171. Which product ID has the least available in stock?

- (A) 4350
- (B) 6214
- (C) 6215
- (D) 7927

Questions 172-175 refer to the following notice.

Welcome to the SeaView Hotel!

Sea View Hotel

722 Pacific Beach Dr, San Diego, CA 92109

Web: Seaviewhotel.com

E-mail: info@seaviewhotel.com

Tel: (858) 548-4607 Fax: (619) 548-4608

- * Check out time is 11 AM. A half-day rate is charged for late check outs until 1 P.M. A full day is charged after 1 P.M.
- * Free self-service coffee and tea are available in the hotel lobby 24 hours a day.
- * Free self-service breakfast is available in the lobby from 6-10 A.M. Choose from fresh fruits, juices, cereal, toast, bagels, muffins, tea, and coffee.
- * Ice machines are located next to the elevators on every floor. Snack and soda vending machines are available in the lobby, near the reception area.
- * Guests are welcome to use the fitness center. Use your room key card to enter. The fitness center is open 24 hours a day. No children under 16 are permitted in the fitness center.
- * The swimming pool is open from 7 A.M.-11 P.M. ALL CHILDREN UNDER 12 MUST BE SUPERVISED BY AN ADULT.

172. How can Sea View Hotel guests avoid paying an extra charge?

- (A) By checking out before 11 A.M.
- (B) By making their reservations online
- (C) By choosing not to have the hotel's breakfast
- (D) By returning their room key cards when they check out

173. Which of the following items is NOT included in the hotel's breakfast?

- (A) Eggs
- (B) Fruit
- (C) Cereal
- (D) Muffins

174. Where are snack machines located?

- (A) In the lobby
- (B) Near the stairs
- (C) By the fitness center
- (D) Next to the elevators

175. What is mentioned about the fitness center?

- (A) It is open until 11 P.M.
- (B) It is located on the ground floor.
- (C) It requires a room key card for entry.
- (D) It can be used by children under 12 who are with an adult.

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Questions 176-180 refer to the following notice and e-mail.

NOTICE

As a property owner in the City of Brock Ridge, you are responsible for keeping the streets, sidewalks, and other public spaces that border your property in good condition. This includes removing snow in front of your property, and making sure that the sidewalks are free of rubbish.

For more information about your responsibilities as a property owner, including how to get help for sidewalk maintenance and street repairs, contact the City Services Department at (303) 347-1924, or e-mail us at services@brockridge.gov for an electronic copy of our brochure, *The Brock Ridge Sidewalk Maintenance and Repair Program*.

From: "Linda Kauffman" <lkauffman@suremail.com>

To: services@brockridge.gov

Date: April 27, 20-- 8:24:19 AM EDT

Subject: Sidewalk Assistance Program

Hello,

I am writing to you regarding the sidewalk in front of my house. I own the property at 15 Washington Street, which is a very busy street, with a high volume of both pedestrian and vehicle traffic. Every day I need to pick up rubbish from in front of my house. There are no rubbish bins on the block, so people just drop their trash on the ground. Yesterday, there was an accident involving a car and a delivery truck directly in front of my house. Both vehicles drove onto the sidewalk, which caused some damage that will need to be repaired.

Please send me information about your sidewalk maintenance and street repair programs. The situation in front of my building is becoming an enormous problem, and it does not seem fair that one property owner should have to take care of everything alone. I would welcome any help that the city can provide.

Thank you,

Linda Kauffman

176. Who is the notice mainly for?

- (A) Property owners
- (B) The general public
- (C) Brock Ridge visitors
- (D) City Services Department employees

177. Why does the notice mention removing snow?

- (A) To explain a recent change to one of the city's laws
- (B) To inform the public about one of the city's services
- (C) To give an example of a property owner's responsibility
- (D) To warn Ms. Kauffman about a complaint from a neighbor

178. In the e-mail, the word "volume" in paragraph 1, line 2, is closest in meaning to

- (A) travel
- (B) sound
- (C) amount
- (D) problem

179. What does Ms. Kauffman say about the sidewalk in front of her house?

- (A) It is dangerous for pedestrians.
- (B) It was not repaired correctly.
- (C) It is frequently covered in snow.
- (D) It was damaged in an accident.

180. What will the City Services Department probably do?

- (A) E-mail Ms. Kauffman a brochure
- (B) Send Ms. Kaufmann a form to fill out
- (C) Contact Ms. Kauffman to discuss her problem
- (D) Remove rubbish from in front of Ms. Kauffman's property

Questions 181-185 refer to the following note and e-mail.

WHILE YOU WERE OUT

Date: Wednesday, May 25 Time: 1:15 P.M.

For: Caleb Crawford

Name: Sandra Carter

Of: Carter Consulting

Phone: (212)-294-4607

E-Mail: scarter@carterconsulting.com

Telephoned

Returned Call

Left Package

Please Call

Was In

Please See Me

Will Call Again

Will Return

Important

Message:

Sandra Carter called about your Thursday morning meeting. An employee called in sick and she needs to cover. Wants to reschedule for same time Friday if possible. Please call or e-mail her.

From: c_crawford@crawford_architects.com

To: scarter@carterconsulting.com

Date: Wednesday May 25, 20-- 1:57:22 P.M.

Subject: Meeting

Hi Sandra,

I got your message about rescheduling. That's not a problem. Friday at 10 will be fine. Just come to my office, room 501, which is on the 5th floor.

Meanwhile, there have been some new developments on the Forsyth project since we last talked. I just got back from a meeting with Yasmine Bukhari. She got approval for the project, and wants us to start on that immediately; however, she's asked for a couple of significant changes that you and I will need to discuss further, because these will affect your role in the project. I'll have more details by Friday, and we can talk about all this then.

Sorry to hear about your sick employee. I hope it's not serious. Looking forward to seeing you on Friday.

Take care,

Caleb

- 181.** What does Caleb Crawford find out about Sandra Carter from the note?
- (A) That she came to his office while he was out
 - (B) That she is ill and cannot come into work
 - (C) That she has some important news to tell him
 - (D) That she will be unable to meet on Thursday
- 182.** Who most likely is Yasmine Bukhari?
- (A) A Carter Consulting customer
 - (B) A Crawford Architects customer
 - (C) One of Sandra Carter's employees
 - (D) One of Caleb Crawford's employees
- 183.** What does Caleb Crawford indicate about the Forsyth project?
- (A) It has been canceled.
 - (B) It will be completed on Friday.
 - (C) It has received approval to begin.
 - (D) It will be managed by Yasmine Bukhari.
- 184.** In the e-mail, the word “significant” in paragraph 2, line 4, is closest in meaning to
- (A) little
 - (B) advanced
 - (C) expensive
 - (D) important
- 185.** What will Caleb Crawford and Sandra Carter probably discuss when they meet?
- (A) How to handle a new employee
 - (B) What Sandra will be doing on a project
 - (C) Why Caleb wants to make changes to a project
 - (D) Why Yasmine Bukhari's project should be approved

Christos Pappas

TOEIC® Sample Test

Questions 186-190 refer to the following receipt, survey, and e-mail.

Traveler's Paradise Hotel

451 Broadway

Las Cruces, NM 88001

Tel: (800) 937-5123

Web: <https://www.travelersparadise.net>

Bill to:

Name: Mr. Trevor McGee

Address: 24 Smith Street, Warrenton, VA 20186

Phone: (540) 238-7798

E-mail: trevor_mgee@housemail.com

Total: \$227.43 billed to credit card #: xxxxxxxxxxxx1783 Expires: August 20xx

Room	Check in	Check out	# of nights	Rate	Total
307	June 20	June 23	3	\$70.00	\$210.00
Subtotal					\$210.00
Tax (8.3%)					\$17.43
Other charges:					
Total due					\$227.43

Thank you for staying at the Traveler's Paradise Hotel!

From: Traveler's Paradise Hotel <customer_service@travelersparadise.net>
To: trevor_mgee@housemail.com
Date: Tuesday, July 14, 20-- 09:01:23 A.M.
Subject: Traveler's Paradise Hotel Guest Survey

Dear Trevor McGee

We recently e-mailed you an invitation to complete a Guest Satisfaction Survey concerning your stay with us at Traveler's Paradise Hotel in Las Cruces.

We noticed that you did not complete the survey. We are concerned that the reason you have not responded may be because your experience at our hotel may not have been positive.

At Traveler's Paradise Hotel, our goal is to provide outstanding accommodations and customer service to every one of our guests. Please take a few minutes to tell us about your experience with us.

To complete the survey, please click on the web address: <https://www.travelersparadise.net/survey.doc>

Thank you again for choosing Traveler's Paradise Hotel. I look forward to hearing about your stay with us.

Sincerely,

Penelope Schneider, President
Traveler's Paradise Hotel

GUEST SATISFACTION SURVEY

Name: Trevor McGee

Location of Stay: Traveler's Paradise Hotel – Las Cruces

Length of Stay: 3 nights

Please tell us how you feel about your recent stay with us!

	Very Unhappy	Unhappy	Happy	Very Happy	Neither Happy nor Unhappy
Overall Experience as a Guest			X		
Overall Quality of Room				X	
Helpfulness of Staff				X	
Quality of Service				X	
Quality of Restaurant	X				
Value Received for the Price					X

What was the primary purpose of your stay? Business [X] Personal / Pleasure []

Additional comments:

Overall, my experience with the hotel itself was good. The room was clean and comfortable, and the hotel staff was friendly and professional. Unfortunately, my experience with the hotel restaurant was not good. I am allergic to wheat. The menu listed a gluten-free (no wheat) pasta entree, which I ordered. I specifically asked the waiter to make sure that the pasta was gluten-free. The dish I was brought was made with regular pasta (with wheat). The waiter apologized, and the manager said that they would make it again with the no-wheat pasta, and that they would not charge me for my meal. But at that point, it was getting late. I needed to get up very early the next morning, so I couldn't wait for them to prepare a second meal. So I left, and went back to my hotel room. I was very disappointed. Going there was a complete waste of my time. I found another restaurant in town the next day, and ate the rest of my meals there.

Thank you!

186. When did Mr. McGee's stay at the hotel end?

- (A) June 20
- (B) June 23
- (C) July 14
- (D) August 20

187. What is NOT true about Mr. McGee's hotel receipt?

- (A) It includes a charge for meals.
- (B) It shows how the bill was paid.
- (C) It states which room was used.
- (D) It indicates that a tax was charged.

188. In the e-mail, the word "responded" in paragraph 2, line 1, is closest in meaning to

- (A) started
- (B) opened
- (C) created
- (D) answered

189. What is Mr. McGee's complaint?

- (A) His bed was not comfortable to sleep on.
- (B) His room was not clean when he arrived.
- (C) He was served something he could not eat.
- (D) He was charged for something he did not want.

190. What is probably true about Mr. McGee?

- (A) He contacted Penelope Schneider directly to tell her about his experience.
- (B) He usually stays at Traveler's Paradise Hotel when he takes business trips.
- (C) He did not fill out the survey at first because he had a negative experience.
- (D) He chose to stay at Traveler's Paradise Hotel because it offers a good value for the price

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Questions 190-195 refer to the following course description and e-mails

COURSE DESCRIPTION

English 102

Taught by: Gordon Lewis

Begins: September 3rd

Location / time: Main Building, room 207 / M-W-F 10:00 -10:50

English 102 is the second half of a two-semester course. It covers the basics of grammar and composition, including sentence building, and writing paragraphs. Students also study literature from many different genres and time periods, including Shakespeare's drama Romeo and Juliet, Harriet Beecher Stowe's novel Uncle Tom's Cabin, the poetry of Langston Hughes and John Keats, Homer's Odyssey, and other early Greek works.

To:	Larry Sweeny <lsweeny@njrealestate.com>
From:	Gordon Lewis<glewis@maplemail.net>
Date:	Monday, May 14, 20- 1:22:07 A.M
Subject:	Searching for housing in Newark

Dear Larry,

Our mutual friend Dan Miller suggested that I get in touch with you about finding a home for rent. Dan speaks highly of you, and says that you are the best real estate agent in town.

I will be moving to Newark this September to begin a one-year teaching position at Newark University. I am interested in renting a three-bedroom house for one year, beginning September 1st. My wife and I have two teen-aged children who will be attending high school at Lincoln High School, in the North Ironbound neighborhood. Ideally, we would like to find a house within walking distance of the high school.

We would prefer a house with at least three bedrooms, but four would be better (we would use the fourth as a home office, and as a guest bedroom). We are also hoping to have a living room, a separate dining room, a modern kitchen (new appliances), and a laundry room. We would also need at least two full bathrooms. Our budget is anything up to \$3,000 per month.

I'll be in Newark the week of June 1st for a series of meetings for new staff. If you are able to find some suitable properties for me to visit while I'm in town, that would be greatly appreciated.

I'll be staying at the Claremont Inn, downtown. I'll call you when I get in, and we can make arrangements to meet then.

In the meantime, thank you for your assistance. I look forward to meeting you!

Regards,

Gordon

To:	Gordon Lewis<glewis@maplemail.net>
From:	Larry Sweeny <lsweeny@njrealestate.com>
Date:	Monday, May 14, 20- 4:12:04 P.M
Subject:	Re: Searching for housing in Newark

Hi Gordon,

Dan told me you would probably contact me. I can certainly help you out.

If I understand you correctly, your main concern is being located near your kids' high school. Unfortunately, there aren't a lot of houses in that area. Most of the housing there consists of apartments in high-rise buildings. Now, with your budget, you could afford a very nice four-bedroom apartment in that neighborhood.

If you really want a house, rather than an apartment, I would suggest the Forest Hill neighborhood. It's farther away from the high school, but honestly, it's a much nicer neighborhood. It's about 15 minutes by car from Forest Hill to North Ironbound, and about 30 minutes by bus.

If you'd like, I can look for housing in both neighborhoods and send you some links to pictures. Once you get a feel for what's available, we can discuss next steps. And of course, when you visit in June, we can actually go and walk around the neighborhoods.

I'm looking forward to working with you on this, and to meeting you when you're here! Please say "hi" to Dan for me!

Best,

Larry

191. What is true about the course that Gordon Lewis will teach?
- (A) It covers mostly modern literature.
 - (B) It is one half of a two-semester course.
 - (C) It is an hour long and meets twice a week.
 - (D) It is offered only to seniors at the university.
192. What is indicated about Dan Miller?
- (A) He teaches a course at Newark University.
 - (B) He wants to rent his house to Gordon Lewis.
 - (C) He lives in the North Ironbound neighborhood.
 - (D) He is friends with both Larry Sweeny and Gordon Lewis
193. What does Larry Sweeny's job probably involve?
- (A) Helping people to buy and rent property
 - (B) Teaching an English course at a university
 - (C) Advising people about their academic careers
 - (D) Traveling between North Ironbound and Forest Hill
194. In the first e-mail, the word "budget" in paragraph 3, line 3, is closest in meaning to
- (A) high cost
 - (B) money owed
 - (C) annual salary
 - (D) available money
195. What will probably happen during the first week of June?
- (A) Gordon Lewis will start a new job.
 - (B) Dan Miller will visit Larry Sweeny.
 - (C) Dan Miller and Gordon Lewis will begin working together.
 - (D) Larry Sweeny and Gordon Lewis will meet for the first time.

Questions 196-200 refer to the following train schedule, and text messages.

TRAIN SCHEDULE

From	To	Fare (one-way)	Departs
Washington DC	Atlanta	\$125	8:00, 13:00, 17:00
Washington DC	Chicago	\$101	6:00, 10:00, 14:00, 18:00
Washington DC	Harrisburg	\$78	9:00, 18:00
Washington DC	New York	\$79	hourly, from 6:00 to 20:00
Washington DC	Philadelphia	\$49	hourly, from 6:00 to 20:00

Jenna:

Hi Panos. Just wanted to confirm that we're meeting on Monday at 1:30. I looked at the report you sent me yesterday, and it looks good. You've managed to present a detailed analysis of a complex topic in a very readable way. I do have some questions for you, but I'll save them for the meeting. Have a safe trip! See you Monday at 11:30! [4:25 P.M.]

Panos:

Hi Jenna. Are we meeting at 1:30 or 11:30? Your last text was a little confusing. I'm okay with either. There are trains from Washington DC to Philadelphia every hour, all day, and the trip takes only about 1.5 hours. And when I get there, I'll just take a taxi from the station to your office. Glad you liked the analysis. I have some questions for you, too, so it sounds like we'll have plenty to talk about! Again, please let me know what time I should be there. [4:39 P.M.]

196. According to the schedule, which destination has the fewest departures?
- (A) Atlanta
(B) Chicago
(C) Harrisburg
(D) Philadelphia
197. In the first text message, the word “complex,” in line 3, is closest in meaning to
- (A) serious
(B) unusual
(C) annoying
(D) complicated
198. How much will Panos have to spend for his one-way ticket?
- (A) \$125
(B) \$79
(C) \$78
(D) \$49
199. What does Panos seem to be confused about?
- (A) The train schedule
(B) The time of the meeting
(C) The way the analysis was done
(D) The reason for having a meeting
200. What will Jenna probably do?
- (A) Meet Panos at the train station
(B) Make some changes to the report
(C) E-mail a list of questions to Panos
(D) Text Panos with the information he needs

Stop! This is the end of the test. If you finished before time is called, you may go back to Parts 5, 6, and 7 and check your work.

Transcripts

Listening test

In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

PART 1

Directions: For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.

Look at the example item below.

Now listen to the four statements.

- (A) They're leaving the room.
- (B) They're having lunch.
- (C) They're working at their desks.
- (D) They're having a meeting.

Statement (C), "They're working at their desks." Is the best description of the picture, so you should select answer(C) and mark it on your answer sheet.

Now part one will begin.

Number 1.

Look at the picture marked number 1 in your test book.

- (A) They're preparing to lift a box.
- (B) They're planning to send a box to the man.
- (C) They're carrying the box in the air.
- (D) They're putting the box on the top shelf.

Number 2.

Look at the picture marked number 2 in your test book.

- (A) He's looking at his feet.
- (B) He's heading to the gym.
- (C) He's exercising outdoors.
- (D) He's standing on his hands.

Number 3.

Look at the picture marked number 3 in your test book.

- (A) The planes are in the sky.
- (B) There are many airports for planes.
- (C) Planes are on the ground at the airport.
- (D) People are boarding the planes.

Number 4.

Look at the picture marked number 4 in your test book.

- (A) The woman is cleaning the board.
- (B) The woman is writing on a chart.
- (C) The woman is speaking into a microphone.
- (D) The woman is making a presentation.

Number 5.

Look at the picture marked number 5 in your test book.

- (A) He's calling a taxi.
- (B) He's looking out of a window.
- (C) He's walking in the rain.
- (D) He's getting out of a taxi.

Number 6.

Look at the picture marked number 6 in your test book.

- (A) The woman is locking up the bicycle.
- (B) The man is putting air into the tire.
- (C) The man is getting off the bicycle.
- (D) The woman is putting something into the basket.

PART 2

Directions: You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter A, B, or C, on your answer sheet.

Now let us begin with question number 7.

Number 7.

Are you almost finished using the copy machine?

- (A) It's just some stuff for my boss.
- (B) It's next to the supply room.
- (C) I'm on my last page right now.

Number 8.

How would you like to pay today?

- (A) Please, let me get this.
- (B) I'll put this on my card.
- (C) Let me get you a receipt.

Number 9.

Which car do you want to take?

- (A) Sure, it's parked in the garage.
- (B) No problem - I'll get my keys.
- (C) Do you mind if we take yours?

Number 10.

Aren't you supposed to be on vacation?

- (A) Why not? What happened?
- (B) I'm not leaving till Friday.
- (C) It was great - lots of sunshine.

Number 11.

Did you send those books to Vicky yet?

- (A) They're on their way.
- (B) She's sending them soon.
- (C) When do you need it by?

Number 12.

Who's going to lead the meeting?

- (A) I think everyone's there already.
- (B) I thought Tom was, but he's sick.
- (C) There's one empty seat near the door.

Number 13.

Do you want me to get you anything while I'm out?

- (A) Please let me see it first.
- (B) Sure, I can do that. Anything else?
- (C) I think we've got everything we need.

Number 14.

Where do we keep things like pens and markers?

- (A) I only need one or two - thanks.
- (B) Go see Dan - he takes care of that kind of stuff.
- (C) Not yet, but I can let you know when they've arrived.

Number 15.

What're you doing today?

- (A) Finishing this report for Anna.
- (B) I should be done by six this evening.
- (C) Let me check...it's, uh, Tuesday, the tenth.

Number 16.

How'd things go with the accountant?

- (A) Actually, I work in sales.
- (B) We've used the same accountant for years.
- (C) It was fine - he just needed to check some numbers.

Number 17.

Any problems with the Internet connection today?

- (A) None that I've heard of.
- (B) I know, it's been annoying.
- (C) Thanks, I'll be sure to watch out for that.

Number 18.

Is that the most recent issue of the magazine?

- (A) No, it's last month's.
- (B) No, it's someone else's.
- (C) No, it's not that interesting.

Number 19.

Why'd you decide to become a teacher?

- (A) When I was in my early twenties.
- (B) From the University of Pennsylvania.
- (C) I've always been interested in education.

Number 20.

Could you please ask Stacy to come to my office?

- (A) Sure, I'll go get her now.
- (B) Actually, I'm not sure why she asked.
- (C) I'm sure she knows where it is.

Number 21.

What's the dress code for the office party?

- (A) In the conference room, I think.
- (B) Business casual is fine.
- (C) To celebrate the company's anniversary.

Number 22.

Lovely morning, isn't it?

- (A) Me too, I'm freezing.

- (B) How about tomorrow?
- (C) I'm so happy the rain's stopped.

Number 23.

Where can I catch a bus into the city?

- (A) I think it's the best way into town.
- (B) There's a bus stop across the street.
- (C) They run every twenty minutes.

Number 24.

Your laptop's power cord won't work in Europe, so you'll need to bring an adapter.

- (A) Just for a week.
- (B) I know, I need to go buy one.
- (C) Work's going well, thank you.

Number 25.

Is this a good time to talk?

- (A) Yes, but there's a better one over there.
- (B) I need about five more minutes.
- (C) I think everyone's having a good time.

Number 26.

May I help you with your suitcases?

- (A) No thanks, I can manage.
- (B) Thanks, I got them in Paris.
- (C) It really helped a lot, actually.

Number 27.

How about using one of the rooms on the fifth floor?

- (A) I'll see if one's available.
- (B) It might even have been the sixth.
- (C) The elevator's straight down the hall.

Number 28.

Have you started working on the Bates project?

- (A) I guess you didn't hear: It got canceled.
- (B) No, I started here about three years ago.
- (C) No, I don't know why it's not working.

Number 29.

Was that the last of the coffee?

- (A) I'm afraid so.
- (B) None for me, thank you.
- (C) Usually with a little milk and sugar.

Number 30.

What movie did you go see?

- (A) Actually, I decided to just stay home instead.
- (B) I'd love to. What time are you thinking?
- (C) No, but I'm planning to see it this weekend.

Number 31.

May I see a dessert menu, please?

- (A) No thanks, I'm quite full.
- (B) Everything was delicious.
- (C) I'll get you one right away.

Transcripts

PART 3.

Directions: You will hear some conversations between two or more people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

Questions 32 through 34 refer to the following conversation.

- (M-Au) Hi Emma, this is John. I'm calling to see what's happening with the contract. I thought you were going to e-mail it yesterday, and...well, if you did, I'm afraid we still haven't received it.
- (W-Br) Yes, sorry for the delay. Our legal team's still looking it over. They were supposed to get it back to me yesterday. I should've sent a note - I'm very sorry.
- (M-Au) Of course, I understand. But...do you have any idea when they might be done? We can't start without a contract and - well, you know, we only have a few weeks to do this job.
- (W-Br) Yes, I realize that. Let me do this: let me call our people right now and see what's holding them up. I'll call you back as soon as I speak with them. Is that okay?

Number 32.

What was the woman supposed to do?

Number 33.

What does the man imply?

Number 34.

What does the woman offer to do?

Questions 35 through 37 refer to the following conversation.

- (W-Br) I sent you some designs for the C-N-P Bank website. I was hoping you'd have time to look at them and let us know what you think - we're meeting with the bank on Monday. Did you get the designs?
- (M-Ca) Yes, I did. I was planning on sending you an e-mail after lunch, but I can tell you now: I think they're pretty good. But I'm not sure the bank people will like the "About" page ...
- (W-Br) I'm glad to hear you say that. I thought the same thing. It's nice, but I'm not sure it's what they're looking for.

Number 35.

What does the woman want the man to do?

Number 36.

What does the man say he was planning to do?

Number 37.

What does the man find out about the woman?

Questions 38 through 40 refer to the following conversation.

- (M-Ca) Want to hear something funny? I just got a job application...and I'm reading the C.V. ... and I suddenly realize it's this guy I worked for right after college!
- (W-Us) You're reviewing your old boss's C.V.? That is pretty funny. What's the job?
- (M-Ca) It's that Sales Manager position we posted last week. Actually, he was a great manager - he might be pretty good.
- (W-Us) Well, if you think he'd be good, let's bring him in. There's nothing wrong with interviewing someone you know. I'm sure he'll be surprised to hear from you!

Number 38.

Who is the man talking about?

Number 39.

What has the man been doing?

Number 40.

What does the woman suggest that the man do?

Questions 41 through 43 refer to the following conversation.

- (W-Us) Don't you hate that new shopping center on State Street? It's such a beautiful, old street. Putting a mall in the middle is such a horrible idea.
- (M-Au) Actually, I'm okay with it. I mean...the developers seem to be listening to what people are saying. Like, they're building the mall in a historic style so it fits in.
- (W-Us) That's true. But it's still a lot of big stores coming into a neighborhood with a lot of small shops. It's going to change things.
- (M-Au) Well, let's be honest: the area can use more business... .

Number 41.

What are the speakers mainly discussing?

Number 42.

What do the speakers imply about State Street?

Number 43.

What does the woman mean when she says, (W-Us) But it's still a lot of big stores coming into a neighborhood with a lot of small shops.

Go on to the next page.

Questions 44 through 46 refer to the following conversation.

- (M-Au) So, I joined this gym last week, and I just found out there's a community center near my house that has the same equipment for half the price.
(W-Us) Oh, really? That's quite a difference ...
(M-Au) Yeah, the gym's fifty dollars a month, and the community center's only twenty-five. And the community center's a couple of blocks away, so I'd be saving time, too. Wish I'd found this out earlier.
(W-Us) Maybe you can get out of your gym membership. Check the contract: a lot of times, they let you cancel within the first month or so.

Number 44.

What did the man find out about the gym?

Number 45.

What does the man say about the community center?

Number 46.

What does the woman suggest that the man try to do?

Questions 47 through 49 refer to the following conversation.

- (M-Ca) The problem is, I'll be working, and everything's fine... and then suddenly, the whole screen goes black - just like that. If I shake it, it'll go back on again...but it keeps happening...it's very strange.
(W-Us) Hmm. Sounds like the wire that connects your screen to the main board might be loose. If it's loose, that's an easy fix I can do right here, but if the wire needs to be replaced, or if it's something else, I'll need to take the computer back to the shop. We could get it back to you in two or three days.
(M-Ca) I hope it's just a loose wire. I work from home, and I can't go two or three days without a computer.

Number 47.

What is the man's complaint about his computer?

Number 48.

What does the woman say about the man's computer?

Number 49.

What is indicated about the man?

Questions 50 through 52 refer to the following conversation.

- (W-Br) Hello, my name's Eleanor Miller. I'd like to make an appointment to see Dr. Fisher. I'm afraid I'm overdue for a basic dental exam - It's been over a year ...
(M-Au) Okay, Ms. Miller - let me see what I can do...Well, if you want to see the doctor next week, I just had an appointment open up for Tuesday morning at ten a.m. How's that?

- (W-Br) *This* Tuesday? That's...that's great! I'm a bit shocked to tell you the truth - last time, I had to wait over a month.
(M-Au) Yeah, you got lucky. His calendar's completely booked for the next couple of months.

Number 50.

What is indicated about the woman?

Number 51.

What does the woman imply when she says, (W-Br) *This* Tuesday?

Number 52.

What is implied about the dentist?

Questions 53 through 55 refer to the following conversation with three speakers.

- (W-Br) The two of you are going to be working closely for the next few months and I want to make sure we're all on the same page. Now, you guys have worked together before, is that right?
(M-Ca) Yes, a few times. We did those Mary Sloan TV ads... which was women's clothing...and we did Eastern Air...Columbia Bank...what else...?
(M-Au) Helena...also clothes...I think we both did Baby Boss...
(M-Ca) That's right...
(W-Br) Great. So, do you have a natural way you like to divide the work? I don't want to over-manage this: you both know what you're good at.
(M-Ca) I think I can speak for Matt here: he's much more creative and I think I'm more like a manager...I think my organizational skills are pretty strong...
(W-Br) Matt, is it okay with you if Dan leads the team?
(M-Au) No problem at all: he's great at it.
(M-Ca) Matt's got all the ideas, though. He did amazing work on the Mary Sloan campaign...
(M-Au) Thank you. Honestly, I don't think we need to be too formal about this. We both have things we're good at, but nobody really cares who does what as long as the work's good.
(W-Br) Excellent. And that goes for me too: you guys organize yourselves however you want. Now, let's talk about who else we may want on the team...

Number 53.

In what industry do the speakers probably work?

Number 54.

What is indicated about the two men?

Number 55.

What does the woman say she wants to avoid?

Transcripts

Questions 56 through 58 refer to the following conversation.

- (M-Au) I'm afraid I need to quit my position as Academic Coordinator. July third will be one year since I started, and I don't think I can do a second year. I'm exhausted.
- (W-Us) I was expecting this. You've been looking really tired lately.
- (M-Au) I am. I can't keep doing twelve-hour days, five days a week.
- (W-Us) I understand. So, when were you thinking of quitting?
- (M-Au) July fifth is the end of the term. I'd love for that to be my last day as Academic Coordinator...and if you want me, I'd like to remain as a regular teacher.
- (W-Us) Oh, so you'd like to stay! Of course! I'd love that! I thought you were thinking of leaving completely. But if you want to move from being a coordinator to a teaching position: absolutely, that makes me very happy.
- (M-Au) Oh, I still like the school, the people, the students. I just need more of a balance between my work and the rest of my life.
- (W-Us) I understand.

Number 56.

Why does the man say he wants to quit his current job?

Number 57.

What does the woman imply about the man's decision?

Number 58.

What will the man do?

Questions 59 through 61 refer to the following conversation.

- (M-Au) The label on this coat says it's machine washable, but I don't believe it. I'm afraid the colors'll come out in the wash.
- (W-Br) I agree. I wouldn't put it in a machine. The problem is it's over-dyed. It's really bright, and some of the color's definitely going to come out unless you wash it by hand.
- (M-Au) Which means a lot more work. Do you like it, though? You think it's worth the trouble?
- (W-Br) It looks great on you. The question is how often you're going to wear it. If you wear it a lot, you'll have to wash it a lot, which might be too much trouble.
- (M-Au) Yeah ... maybe I'll just leave it here and think about it for a while.
- (W-Br) Probably a good idea. I'm sure it'll still be here if you want to buy it later.

Number 59.

What is the man's concern about the coat?

Number 60.

What advice does the woman give the man?

Number 61.

What does the man decide to do?

Go on to the next page.

Questions 62 through 64 refer to the following conversation.

- (W-Us) Good morning, Eagle Transport, this is Betsy speaking. How can I help you?
- (M-Ca) Hi my name's Jack Mears. I've been waiting in my hotel lobby for a taxi to take me to the airport and I just want to see what's up. It was supposed to be here twenty minutes ago.
- (W-Us) I'm sorry, Mr. Mears, let me see if I can get some information for you...okay, I see that the driver's on his way to pick you up right now. There's been some traffic downtown this morning, due to road construction work.
- (M-Ca) Do you have a sense of how long it might be? I'm not in a hurry yet, but I do have a plane to catch. If it's going to be much longer, I'll just cancel and take the bus ...
- (W-Us) I've got the driver on G-P-S right now: he'll be pulling up to the hotel entrance in about a minute. If you go outside you should see him.
- (M-Ca) Okay, great. Thank you so much for the help.

Number 62.

Why is the man concerned?

Number 63.

What does the woman blame the issue on?

Number 64.

What will the man do?

Go on to the next page.

Questions 65 through 67 refer to the following conversation and schedule.

- (M-Ca) There's a lotta good stuff at the Orpheum right now - an action film, drama, some horror...it all depends what you're in the mood for and when you can get off work.
- (W-Br) Yeah, like you're gonna get me to see a horror movie...You know, the one I've been hearing good things about is Under the Stars, with Jennifer Lin. It's a romantic comedy. John and Jean saw it and said it's pretty funny. Would you be into that?
- (M-Ca) What, no horror? Of course: I was counting on something light. I'd be good with that. Can you get off work early? We could catch it before ticket prices go up

(W-Br) I can get off at four and meet you at the theater by four-fifteen. We could get our tickets and then maybe grab a coffee or something before the show.

Number 65.

What kind of film does the woman say she would like to see?

Number 66.

What does the woman say about the film she suggests?

Number 67.

Look at the graphic. When is the movie they will see?

Questions 68 through 70 refer to the following conversation and bill.

(W-Us) I just received a bill that shows I owe money from last month, but I definitely paid it. Plus, I've been charged a late fee. Could you please look into this for me?

(M-Au) I'm sorry for your trouble; I'll be happy to. Can you tell me when you paid your last bill?

(W-Us) Yes, I paid it on October twenty-seventh, which, I'm pretty sure, was on time.

(M-Au) Okay. I see. Now, the reason your payment doesn't show up on your bill is that our bills are produced on the twenty-fifth of each month, but you have until the twenty-eighth to pay. If you paid before that date, you're fine.

(W-Us) So I can just pay the current amount?

(M-Au) That's right: you only need to pay your current charges, and don't worry about the late fee.

Number 68.

What does the woman say she did?

Number 69.

What does the man want to know?

Number 70.

Look at the graphic. How much will the woman pay?

PART 4.

Directions: You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C) or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

Questions 71 through 73 refer to the following news report.

The M-five Motorway between Berkley Hills and Riverwood is likely to be shut down until tomorrow, after rocks fell onto the road during rush hour this afternoon. The accident

started at a construction site, where the new Riverwood Sports Center is being built. Workers on a hill above the road accidentally knocked several large rocks onto the road shortly after five p.m., interrupting traffic and backing up cars for miles. Fortunately, no drivers were hurt. Police say it will take about a day to remove the rocks and re-open the motorway.

Number 71.

What is mentioned about the accident?

Number 72.

How long is the motorway expected to be closed?

Number 73.

What does the speaker imply about the event?

Questions 74 through 76 refer to the following classroom instructions.

Copying things from a webpage is easy. You can copy text, images, photographs ... anything. So let's try a photo. The first thing you need to do is select it with your mouse. Watch me...first, I click on the photo...and now I'm going to right-click...and there's a menu. Now, as you can see, I can do several things: save the image, print it, even turn it into my desktop background. But for now I'll just choose "Copy". Okay, now I'll open a text editor...and I can either right-click on the page or go up to the Edit menu on the top of the page and select «Paste,» like this ... And look: there it is, simple as that. Okay, now you try it.

Number 74.

What is the speaker explaining how to do?

Number 75.

What does the speaker say to use first?

Number 76.

What is the speaker probably doing while she is talking?

Questions 77 through 79 refer to the following introduction.

This evening's speaker is usually booked years in advance, so we're very lucky to have her here. As you know, Kate Jones is the author of several popular books on money and finance, including Own Your Bank - one of the most famous books ever written on the subject. What you may *not* know is she also spends much of her time and money working to improve the lives of children around the world. So, she's not only about achieving success...but sharing it.

Number 77.

What does the speaker imply about Kate Jones?

Number 78.

What does the speaker say Kate Jones did?

Transcripts

Number 79.

Why does the speaker say, (M-Ca) So, she's not only about achieving success...but sharing it.

Questions 80 through 82 refer to the following guided tour.

Hello everybody. My name's Mary, and I'll be leading your walking tour today. Our walk begins at ten o'clock and lasts approximately two hours. We'll meet outside the hotel entrance, and I suggest you bring a raincoat or umbrella, as today's forecast calls for rain on and off. Our first stop will be the central market; then we'll cross the road to visit the Queen's Gardens. We'll then walk along the river, stopping at the stone bridge, before heading to Regal Bakery, where you'll be able to enjoy a slice of our famous Dundee cake. From there, you can either take a shuttle bus back to the hotel, or walk back the same way we came. It's up to you.

Number 80.

What information does the speaker provide to tour-takers?

Number 81.

What does the speaker suggest that tour-takers do?

Number 82.

What is the first stop on the tour?

Go on to the next page.

Questions 83 through 85 refer to the following telephone message.

Hi Jeff, this is Natalie. I'm calling to let you know that I just talked to my brother, and he said his company, Ace Transport, is looking for long-distance drivers. He said they especially want people with more than five years' experience in the trucking industry, so it's perfect for you. Anyway, they're interviewing people on Saturday and if you're interested, call me back and I'll give you the details. One thing: if you decide to go for an interview, make sure you bring your license, because you'll have to take a driving test. Good luck!

Number 83.

Why has the woman called Jeff?

Number 84.

What does the woman imply about Jeff?

Number 85.

What does the woman suggest that Jeff do?

Questions 86 through 88 refer to the following excerpt from a meeting.

At our last meeting, we chose a location for the Conference Center and reviewed the building designs. Just to remind everyone, it was decided that the first floor of Building F would work best because the building has an existing parking lot, but

some changes would be needed. First, we could leave the reception area as it is- but we'd want to install a door behind the desk to George Kokko's office. Second, we'd need to divide one of the larger offices to create storage space. Two extra bathrooms would also need to be built. Today, I'd like to talk about the costs and a possible schedule for doing all this.

Number 86.

What happened at the previous meeting?

Number 87.

What does the speaker suggest doing in Building F?

Number 88.

What will the speaker probably discuss next?

Questions 89 through 91 refer to the following talk.

The library has two copy machines you can use - they're near the front desk. The machines cost ten cents a copy, and only take coins - they're ancient, I'm afraid. Everyone wishes we could replace them, but we haven't had the budget. Anyway, if you need help there's a librarian who can help you...but she can't make change, so you need to bring a bunch of coins if you plan to make a lot of copies. You can get change at the bookstore downstairs, if needed. I know... this probably isn't what you expected...

Number 89.

What does the speaker imply about the copy machines?

Number 90.

What does the speaker say his audience should do?

Number 91.

What does the speaker mean when he says, (M-Au) I know... this probably isn't what you expected...

Questions 92 through 94 refer to the following store announcement.

Attention shoppers. Winter boots and shoes are on sale today! Choose from dozens of brand names and styles, including snow boots, dress shoes, and wool slippers to keep you warm on these cold winter nights. We have styles for every budget - and for today only, you'll receive a discount of ten percent off the marked price. That's ten percent off any footwear in the store. And how about some nice warm socks to go with that footwear? All socks are also ten percent off today! So get your winter footwear today and save! And thank you for shopping at Shannon's.

Number 92.

When does the sale probably occur?

Number 93.

What is mentioned about the sale?

Number 94.

Why does the speaker say, (M-Ca) And how about some nice warm socks to go with that footwear?

Questions 95 through 97 refer to the following excerpt from a meeting and chart.

National sales in the past year have been fine for the company in general, but some areas have obviously been doing better than others. As a result, the company's decided to cut costs by combining some regions. Any region making less than four million in annual sales is not going to remain independent...so...I'm afraid that means us. Starting in September, our sales team's going to be combined with the east region. I'm sorry to say that some of us are going to be leaving and those of us who remain will have to cover a larger area than before.

Number 95.

What does the speaker say about the company's national sales?

Number 96.

Look at the graphic. In which region does the speaker probably work?

Number 97.

What does the speaker imply about salespeople in her region?

Questions 98 through 100 refer to the following tour and floor plan.

I always like to take new clients on a tour of our factory, to see how our cheese is made. It's one thing to buy a product - but seeing how it's made is a totally different experience. So, starting here in our show room, we're going to walk through that door and I'll show you the whole process of how our cheese is made from start to finish. And of course we'll taste some cheese when we're done. But first, I'd like to ask you to please put on these shoe covers to avoid bringing dirt and dust into our food production areas.

Number 98.

Who is the man probably speaking to?

Number 99.

What does the speaker ask his audience to do?

Number 100.

Look at the graphic. Which room will the group go to next?

This is the end of the listening test. Turn to part 5 in your test book. End of recording.

Go on to the next page.

ANSWER KEY

LISTENING	38. B	79. C	119. C	158. C
Part 1	39. B	80. B	120. D	159. B
1. A	40. B	81. A	121. D	160. B
2. D	41. D	82. A	122. B	161. C
3. C	42. B	83. A	123. D	162. B
4. D	43. A	84. C	124. D	163. C
5. D	44. D	85. D	125. B	164. A
6. B	45. C	86. C	126. B	165. A
	46. C	87. D	127. B	166. C
Part 2	47. D	88. C	128. B	167. A
7. C	48. B	89. B	129. A	168. D
8. B	49. A	90. D	130. D	169. C
9. C	50. D	91. D		170. A
10. B	51. C	92. C	Part 6	171. B
11. A	52. C	93. A	131. D	172. A
12. B	53. A	94. B	132. A	173. A
13. C	54. B	95. A	133. C	174. A
14. B	55. A	96. B	134. C	175. C
15. A	56. A	97. B	135. C	176. A
16. C	57. C	98. C	136. C	177. C
17. A	58. A	99. C	137. C	178. C
18. A	59. A	100. B	138. C	179. D
19. C	60. C		139. B	180. A
20. A	61. C	READING	140. D	181. D
21. B	62. A	Part 5	141. D	182. B
22. C	63. B	101. C	142. C	183. C
23. B	64. B	102. A	143. D	184. D
24. B	65. D	103. A	144. C	185. B
25. B	66. C	104. D	145. C	186. B
26. A	67. D	105. A	146. C	187. A
27. A	68. D	106. C		188. D
28. A	69. C	107. B	Part 7	189. C
29. A	70. B	108. A	147. D	190. C
30. A		109. C	148. A	191. B
31. C	Part 4	110. C	149. B	192. D
	71. A	111. A	150. D	193. A
Part 3	72. B	112. A	151. C	194. D
32. B	73. C	113. C	152. A	195. D
33. C	74. C	114. A	153. B	196. C
34. D	75. A	115. B	154. C	197. D
35. D	76. B	116. C	155. C	198. D
36. A	77. B	117. D	156. B	199. B
37. A	78. B	118. B	157. B	200. D

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